

MARKET UPDATE FOR QUARTER ENDED 31 MARCH 2019

BauMart Holdings Limited (ASX: BMH) (“BauMart” or the “Company”) is pleased to present its quarterly cash report for the period ended 31 March 2019 and advises:

Materials Handling Supply Division

- Strong quarter with revenue up 57% compared to same period last year, while year to date revenue is up 75% compared to same period in the last financial year
- Year to date revenue for the 9 months to 31 March 2019 has already surpassed FY18 total revenue
- New product development of pallets and crates for heavy duty applications positions the division to generate increasing capital orders from industries requiring hygienic unit load devices
- The resurgent resources industry is producing stable longer-term orders, in particular from gold and oil & gas producers, as new mine and offshore sites are developed, or existing ones expanded
- During the quarter, the Sydney distribution centre was relocated into a more logistically convenient location with minimal interruption to operations
- The division enters the final quarter of FY19 with excellent momentum as the Australia-wide distribution platform continues to deliver positive results

Building Materials Supply Division

- The Queensland region generated positive enquiries and future opportunities during the quarter, with sales also gathering good momentum
- Demand outstripped stock availability during the quarter with the division’s flagship Green Sukabumi stone product becoming increasingly popular. This has resulted in several accounts with back orders waiting for the next shipment to arrive
- Sale and distribution of glass products and wood plastic composite decking were slightly down during the quarter
- The division’s growing portfolio of architects, builders, designers, property developers and pool builders present promising opportunities to expand the divisions product reach

Other Income

- The glass processing equipment is in good working order with all lines reported as operating well. The Company continues to engage with its operator to maximise opportunities in the eastern states market

Unaudited quarter results

Sales Revenue	Mar 2019 Qtr. \$	Mar 2018 Qtr. \$	FY19 \$	FY18 \$
Materials Handling	837,549	532,379	2,501,936	1,433,128
Building Materials	172,273	222,314	706,645	434,764
Other Income	194,282	159,288	482,844	495,607
Total	1,204,104	913,981	3,691,425	2,363,499

AUTHORISED BY:

Matthew Logan

Executive Director

About BauMart Holdings Limited

BauMart Holdings Limited is listed on the Australian Securities Exchange (ASX: BMH). It is a supplier of building products to the residential and commercial construction industries. The Company has invested in automated glass-processing equipment that is capable of producing a range of custom-made glass products for supply to the building construction industry. In addition to this, BauMart is a leading supplier of plastic materials handling products, such as pallets and crates, to the pharmaceutical, agricultural, industrial, mining, energy and export markets in Australia. BauMart is headquartered in Perth and has operations in Sydney, Melbourne and Brisbane.

For further information, please contact:

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Appendix 4C

Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

Name of entity

BAUMART HOLDINGS LIMITED

ABN

87 602 638 531

Quarter ended ("current quarter")

31 MARCH 2019

Consolidated statement of cash flows	Current quarter (March 2019) \$A'000	Year to date (9 months) \$A'000
1. Cash flows from operating activities		
1.1 Receipts from customers	1,271	3,448
1.2 Payments for		
(a) research and development	-	-
(b) product manufacturing and operating costs	-	-
(c) advertising and marketing	(13)	(36)
(d) leased assets	-	-
(e) staff costs	(116)	(349)
(f) administration and corporate costs	(82)	(237)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	1	3
1.5 Interest and other costs of finance paid	-	-
1.6 Income taxes paid	-	-
1.7 Government grants and tax incentives	-	175
1.8 Other (provide details if material) ¹	(1,130)	(3,197)
1.9 Net cash from / (used in) operating activities	(69)	(193)

1. Payments for inventory and other general working capital

2. Cash flows from investing activities		
2.1 Payments to acquire:		
(a) property, plant and equipment	(2)	(3)
(b) businesses (see item 10)	-	-

Consolidated statement of cash flows	Current quarter (March 2019) \$A'000	Year to date (9 months) \$A'000
(c) investments	-	-
(d) intellectual property	-	-
(e) other non-current assets	-	-
2.2 Proceeds from disposal of:		
(a) property, plant and equipment	-	-
(b) businesses (see item 10)	-	-
(c) investments	-	-
(d) intellectual property	-	-
(e) other non-current assets	-	-
2.3 Cash flows from loans to other entities	-	-
2.4 Dividends received (see note 3)	-	-
2.5 Other (provide details if material)	-	-
2.6 Net cash from / (used in) investing activities	(2)	(3)

3. Cash flows from financing activities		
3.1 Proceeds from issues of shares	-	-
3.2 Proceeds from issue of convertible notes	-	-
3.3 Proceeds from exercise of share options	-	-
3.4 Transaction costs related to issues of shares, convertible notes or options	-	-
3.5 Proceeds from borrowings	-	-
3.6 Repayment of borrowings	-	-
3.7 Transaction costs related to loans and borrowings	-	-
3.8 Dividends paid	-	-
3.9 Other (provide details if material)	-	-
3.10 Net cash from / (used in) financing activities	-	-

4. Net increase / (decrease) in cash and cash equivalents for the period		
4.1 Cash and cash equivalents at beginning of quarter/year to date	314	439
4.2 Net cash from / (used in) operating activities (item 1.9 above)	(69)	(193)
4.3 Net cash from / (used in) investing activities (item 2.6 above)	(2)	(3)
4.4 Net cash from / (used in) financing activities (item 3.10 above)	-	-

Consolidated statement of cash flows		Current quarter (March 2019) \$A'000	Year to date (9 months) \$A'000
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end of quarter/year to date	243	243

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	84	155
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details) ¹	159	159
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	243	314

1. Cash placed on deposit to secure bank guarantees in respect of obligations entered into for office/warehouse rental

6.	Payments to directors of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to these parties included in item 1.2	(60)
6.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	-
6.3	Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2	

Director's wages/fees and superannuation

7.	Payments to related entities of the entity and their associates	Current quarter \$A'000
7.1	Aggregate amount of payments to these parties included in item 1.2	-
7.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	-
7.3	Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2	

N/A

8. Financing facilities available <i>Add notes as necessary for an understanding of the position</i>	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
8.1 Loan facilities	-	-
8.2 Credit standby arrangements	-	-
8.3 Other (please specify)	-	-
8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.		

N/A

9. Estimated cash outflows for next quarter¹	\$A'000
9.1 Research and development	-
9.2 Product manufacturing and operating costs	-
9.3 Advertising and marketing	(21)
9.4 Leased assets	-
9.5 Staff costs	(135)
9.6 Administration and corporate costs	(68)
9.7 Other (provide details if material) ²	(986)
9.8 Total estimated cash outflows	(1,210)

1. Estimated cash outflows for the next quarter do not include any sales receipts
2. Payments for inventory to support sales and other general working capital

10. Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)	Acquisitions	Disposals
10.1 Name of entity	Nil	Nil
10.2 Place of incorporation or registration		
10.3 Consideration for acquisition or disposal		
10.4 Total net assets		
10.5 Nature of business		

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Sign here:
(Executive Director)

Date: **12 APRIL 2019**

Print name: Matthew Logan

Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.